



Johnna Smarr, Acting Director

Office of Purchasing and Supply Services
Facilities Administration Building
13300 Old Marlboro Pike, Room 20
Upper Marlboro, MD 20772
301-952-6560 Fax: 301-952-6605

NOTICE OF CONTRACT AWARD

August 16, 2019

Douron
10 Painters Mill Road
Owings Mills, MD 21117
Telephone: 410.363.2600
Contact Email: pglaudemans@douron.com

Dariya Jackson
Telephone: 301.952.6726
Fax: 301.952.6605
Email: Dariya.Jackson@pgcps.org

SUBJECT: RFP 029-19 – Classroom and Administrative Furniture

Douron has been selected as the vendor to provide services in accordance with the above-mentioned **RFP**. This contract sets-forth the terms and conditions and is provided for your review and acceptance. Any changes or additions made by your company must first be accepted by the Purchasing Division before the contract is valid.

The intent of this contract is to provide the Board with an expedited means of procuring supplies and/or services at the lowest cost. This contract is for the convenience of the Board and is considered by Purchasing Department to be a "Non-Exclusive" use contract. The Board does not guarantee any usage. The Board will not be held to purchase any particular Brand, in any groups, prices or discount ranges, but reserves the right to purchase any item/items listed in the price schedule submitted.

Until the contract is signed by **Douron** and the BOARD, authorization for commence to service sites on behalf of the contract is forbidden. Please sign below and return all documents to the PURCHASING OFFICE within Ten (10) business days. Failure to sign the contract award and return all required documents within the specified time, shall rule your offer null and void and, therefore, award shall be made to the next low responsive bidder.

INITIAL CONTRACT TERM

The initial term of the contract will be for the following contracted period. Prices shall remain firm for the initial term of the contract. This contract is effective from **August 16, 2019 – August 15, 2020**.

OPTION TO RENEW CONTRACT

Upon satisfactory service and by mutual agreement the BOARD OF EDUCATION OF PRINCE GEORGE'S COUNTY reserves the right to renew the contract. The term of renewal shall not exceed two (2) additional one (1) year periods.

CONTRACT AWARD ESTIMATED AMOUNT

The estimated amount of award is: **\$ 3,371,670.30**

THIS NOTICE OF AWARD IS NOT AN ORDER TO COMMENCE SERVICE/WORK OR TO MAKE DELIVERIES at this time. Commence service/work/deliveries only after receipt of a purchase order(s) signed by the Purchasing Agent.

ALL PURCHASE ORDERS placed throughout the terms of the contract will require delivery/service in accordance with the offered time(s).

LIQUIDATED DAMAGES/FAILURE TO PERFORM WORK

The successful Awardee accepts this contract with the understanding that should they fail to complete the work in an acceptable manner and in the time stated, shall be subject to the payment of liquidated damages as stated in the solicitation documents.

AVAILABILITY OF FUNDS

The contract shall be deemed executory only to the extent of appropriations available to the BOARD for the purchase of such articles. The obligation of the BOARD on all contracts, including those which envision funding through current and successive fiscal years, shall be contingent upon actual Board appropriations for the fiscal year(s) involved.

This notice of award, plus the solicitation, your offer and any pertinent documents will constitute the entire contract after acceptance by your firm and the BOARD. Please refer to the **RFP 029-19** for all applicable terms and conditions.

FINGERPRINTING AND CRIMINAL BACKGROUND CHECKS**Employees Having Direct Contact with and/or Uncontrolled Access to Students:**

- A. Any and all current and future employees of the Vendor who have direct contact with students must have a fingerprinting criminal background check conducted by the Maryland Criminal Justice Information System (CJIS) and the FBI, a Child Protective Services clearance conducted by the Prince George's County Department of Social Services, and complete the Safe Schools training module – Prince George's County Child Abuse: Mandatory Reporting and any other required training as appropriate.
- B. All background checks must be completed 15 business days prior to beginning work in and around PGCPs property or engaging in any authorized activities involved PGCPs students. The background checks must be completed by the Fingerprinting Office in the Sasscer Administrative Building or by the PGCPs satellite fingerprinting offices located in Prince George's County. No person may begin working in PGCPs until 15 days after completing the background clearance process (fingerprint and CPS) and required online training through Safe Schools.
- C. Prior to initiating any work at a school building, current and future employees, contractors, subcontractors, agents, volunteers, outsourced temporary staff, consultants and instructors of the Vendor must sign in and sign out via the Raptor Visitor Management System, which requires a copy of their government issued identification.

Restrictions on Employee Assignments:

Vendors are prohibited from assigning the following persons from working at a PGCPs location:

- A. Registered sex offenders (Maryland Code, Criminal Procedure Article Section 11-722)
- B. Individuals convicted of a crime involving third or fourth degree sexual offence under sections 3-307 or 3-308 of the Criminal Law Article; child sexual abuse under Section 3-602 of the Criminal Law Article; a crime of violence as defined in Section 14-101 of the Criminal law Article; or comparable offenses in another state. (Annotated Code of Maryland, Education Article Section 6-113)
- C. Individuals identified as an alleged abuse or neglect or following completion of a Child Protective Services investigation with a finding of "indicated" child abuse or neglect.

CRIMINAL BACKGROUND CHECKS**1. GENERAL PROVISIONS**

- A. It is the responsibility of the Vendor to make certain that its employees, contractors, subcontractors, agents, volunteers, outsourced temporary staff, consultants and any instructors meet the background check and training requirements specified below.
- B. The Vendor agrees to provide the designated PGCPD representative with a list of all current employees and an immediate update of changes in personnel, employees, contractors, subcontractors, agents, volunteers, outsourced temporary staff and any instructors. All correspondence should include the following information as applicable:
- i. title of the project
 - ii. school/office
 - iii. solicitation number
 - iv. contract number; and
 - v. PGCPD representative/project manager
- C. An Executed Contract will not be issued by the PGCPD Purchasing Department until proof has been provided that the background check and training requirements below have been completed 15 days following the issuance of Notice of Award.

Compliance with Laws

Vendors shall comply with all federal, state, and local laws, statutes, ordinances, rules, and regulations applicable to the services to be rendered under this Contract. Vendors' violation of any of these laws, statutes, ordinances, rules or regulations constitutes a breach of this Contract and entitles the Board to terminate this Contract immediately upon delivery of written notice of termination to Vendor

Personally Identifiable Information includes any information that can be associated with or traced to any individual, including an individual's name, address, telephone number, e-mail address, credit card information, social security number, or other similar specific factual information, regardless of the media on which such information is stored (e.g., on paper or electronically) and includes such information that is generated, collected, stored or obtained as part of this Agreement, including transactional and other data pertaining to users. The parties will comply with all applicable privacy and other laws and regulations relating to protection, collection, use, and distribution of Personally Identifiable Information. In no event may PII be sold or transferred to third parties, or otherwise provide third parties with access thereto. If there is a suspected or actual breach of security involving Personally Identifiable Information, the parties will notify each other within twenty-four (24) hours of a management-level employee becoming aware of such occurrence.

INSURANCE

A Certificate of Insurance, made in favor of the Board of Education of Prince George's County, Upper Marlboro, Maryland 20772-9983, must be submitted to the PURCHASING OFFICE with the returned signed NOTICE OF AWARD within ten (10) business days. The certificate should reference the Solicitation Number as shown herein. It will be the responsibility of the contractor to ensure that a current Certificate of Insurance is on file in the Purchasing Office during the entire period of the contract.

This notice of award, plus the solicitation and any pertinent documents will constitute the entire contract after acceptance by your firm and the BOARD. Please refer to the **RFP 029-19** for all applicable terms and conditions.

ACCEPTED BY:

FOR THE FIRM:

FOR THE BOARD OF EDUCATION:

[Redacted Signature]

Aug 19, 2019

[Redacted Signature]

11.1.2019

SIGNATURE

DATE

SIGNATURE

DATE

Paul N Glaudemans

Johnna Smarr

NAME

NAME:

Vice President

Acting Director, Purchasing & Supply Services

TITLE

TITLE

Douron, Incorporated

FOR THE BOARD OF EDUCATION
OF PRINCE GEORGE'S COUNTY
UPPER MARLBORO, MARYLAND 20772-998

FIRM

[Redacted Signature]

11.4.19

SIGNATURE

DATE

Mark Fossett

NAME:

Associate Superintendent for Supporting Services

TITLE

[Redacted Signature]

11/4/19

SIGNATURE

DATE

Barry Stanton

NAME:

Chief Operating Officer

TITLE

Contract Pricing

Item Number	Description/Specification	Sample Brand/Model	Estimated Qty	Unit Price	Extended Price	Proposed Brand/Model
14	Chair, Student, Task, Swivel, Pneumatic Height Adj.	HON (HSSTK-18B)	500	\$ 131.60	\$ 65,800.00	HON (HSSTK-18B)
15	Chair, Teacher, Adj. Height Task Chair, w/o Arms, Black Base, Grade 3 Fabric	HON (5721)	200	\$ 154.20	\$ 30,840.00	HON (5721)
22	Chair, Office, Mid Back, Upholstered Back, Swivel Tilt, Tilt Tension/Lock, Adjustable Arms, Grade 3	HON (H1WV1.A.H.U)	100	\$ 340.50	\$ 34,050.00	HON (H1WV1.A.H.U)
23	Chair, Office, Mid Back, Mesh Back, Swivel Tilt, Tilt Tension/Lock, Adjustable Arms, Grade 3	HON (H1WV1.A.H.M)	100	\$ 340.50	\$ 34,050.00	HON (H1WV1.A.H.M)
24	Chair, Conference, High Back, w/Loop Arms, Leather, Polished Frame	HON Basyx(HVL103SB11)	50	\$ 175.30	\$ 8,765.00	HON Basyx(HVL103SB11)
25	Chair, Conference, Big & Tall, High Back, w/Loop Arms, Leather, Black Estimated Weight Capacity 350 lbs	HON Basyx(HVL685SB11)	50	\$ 352.50	\$ 17,625.00	HON Basyx(HVL685SB11)
26	Chair, Conference, High Back, w/Loop Arms, Black Frame, Grade 3(Fabric or Vinyl), Estimated Weight Capacity 300 lbs	HON (H1E31.F)	50	\$ 347.00	\$ 17,350.00	HON (H1E31.F)
27	Chair, Office, Guest Chair, w/Arms, Metal Frame, Grade 3 Fabric	HON (H1G56.F)	50	\$ 260.20	\$ 13,010.00	HON (H1G56.F)
28	Desk, Student, 4 Leg Classroom Desk, 26"x20", Adj. Height	KI (IWD4FHFA)	1500	\$ 149.90	\$ 224,850.00	KI (IWD4FHFA)
32	Desk, Student, 28"x28", Adj. Height	HON Smartlink (HLDV-M3A)	1500	\$ 283.70	\$ 425,550.00	HON HLDV-M3A
33	Book Box Wire	HON Smartlink (H1DA-15)	500	\$ 101.50	\$ 50,750.00	HON H1DA-15
34	Felt Glide Cap (each price only)	HON Smartlink (HGDK3-F)	1500	\$ 60.10	\$ 90,150.00	HON HGDK3-F
35	Back Pack Hook	HON (H1CLA65)	500	\$ 45.80	\$ 22,900.00	HON H1CLA65
37	Desk, Student, Combo, Single Entry, 26"x20" w/Wire Rack	KI (IWCID1BR)	2500	\$ 176.10	\$ 440,250.00	KI IWCID1BR
39	Desk, Teacher, Single Pedestal, Mobile, Locking Pedestal 24"x60", Laminate Top w/Comfort Edge	HON Smartlink (HTL2460RT-R3/L3)	300	\$ 926.80	\$ 278,040.00	HON Smartlink HTL2460RT-R3/L3
41	Desk, Teacher, Single Pedestal	HON (H138251)	300	\$ 654.50	\$ 196,350.00	HON H138251
42	Desk, Teacher, Double Pedestal, 4 Drawer, Size 66"Wx30"D 29-1/2"H	HON (H138155)	200	\$ 770.20	\$ 154,040.00	HON H138155
43	Desk, Teacher, Left Pedestal, Two Drawer, Size 66"Wx30"Dx 29-1/2"H, w/Right Return, to Fit w/Left Pedestal Desk	HON (H138292L) and (H138215R)	100	\$ 1,225.60	\$ 122,560.00	HON H138292L with H138215R
44	Desk, Teacher, Right Pedestal, Two Drawer, Size 66"Wx30"Dx 29-1/2"H, w/Left Return, to Fit w/Right Pedestal Desk	HON (H138291R) and (H138216L)	100	\$ 1,225.60	\$ 122,560.00	HON H138291R with H138216L
52	Table, Activity, Wisp, 30"x54", Adj. Height	HON (HESN-3054E-4L)	100	\$ 305.90	\$ 30,590.00	HON HESN-3054E-4L
53	Table, Activity, Ribbon, 30"x54", Adj. Height	HON (HESW-3054E-4L)	100	\$ 281.80	\$ 28,180.00	HON HESW-3054E-4L
54	Table, Activity, Tide, 54", Adj. Height	HON (HETD-54E-4L)	100	\$ 366.50	\$ 36,650.00	HON HETD-54E-4L
61	Table, Cafeteria, Folding, w/Benches	HON (H13293012), Palmer Hamilton (19F06293012)	100	\$ 1,458.40	\$ 145,840.00	palmer hamilton as spec'd
62	Table, Cafeteria, Folding, w/Stools	HON (H13293012), Palmer Hamilton (60T09293012-S12)	100	\$ 1,519.00	\$ 151,900.00	palmer hamilton as spec'd
63	Table, Cafeteria, Folding, w/Stools, ADA, Wheelchair Accessible	Palmer Hamilton (59T0729120E.S10*WC)	25	\$ 1,872.40	\$ 46,810.00	Palmer Hamilton 59T0829120E.S10*WC
66	Table, Cafeteria, Folding, Octagonal, Adj. Height	HON (HRN2960), Palmer Hamilton (22M03AJ640C)	100	\$ 730.30	\$ 73,030.00	Palmer Hamilton as specified

69	Table, Computer, Rectangle, 72" W x 36", Gray and Black, 2 CPU Holders and 2 Grommets	Balt (83080)	250	\$ 325.40	\$ 81,350.00	balt 83080
78	File Cabinet, 5 Drawer, Letter Size, w/Lock	HON (H1215P)	100	\$ 508.20	\$ 50,820.00	HON H1215P
79	File Cabinet, 4 Drawer, Letter Size, w/Lock	HON (H1214P)	100	\$ 380.30	\$ 38,030.00	HON H1214P
80	File Cabinet, 2 Drawer, Letter Size, w/Lock	HON (H1212P)	100	\$ 292.70	\$ 29,270.00	HON H1212P
81	File Cabinet, Lateral, 2 Drawer, w/Lock, Heavy Gauge	HON (H1682L)	50	\$ 305.60	\$ 15,280.00	HON H1682L
82	File Cabinet, Lateral, 3 Drawer, w/Lock, Heavy Gauge	HON (H1683L)	50	\$ 427.10	\$ 21,355.00	HON H1683L
83	File Cabinet, Lateral, 4 Drawer, w/Lock, Heavy Gauge	HON (H1684L)	50	\$ 530.40	\$ 26,520.00	HON H1684L
84	File Cabinet, Lateral, 5 Drawer, w/Lock, Heavy Gauge	HON (H1685L)	50	\$ 689.10	\$ 34,455.00	HON H1685L
85	Bookcase, Metal, Open Front, Approx 35"x12"x29", 2 Shelves	HON (H1530ABC)	50	\$ 93.70	\$ 4,685.00	HON H1530ABC
86	Bookcase, Metal, Open Front, Approx 35"x12"x40", 3 Shelves	HON (H1542ABC)	50	\$ 112.30	\$ 5,615.00	HON H1542ABC
87	Bookcase, Metal, Open Front, Approx 35"x12"x56", 4 Shelves	HON (H1560ABC)	50	\$ 167.60	\$ 8,380.00	HON H1560ABC
88	Bookcase, Metal, Open Front, Approx 35"x12"x70", 5 Shelves	HON (H1572ABC)	50	\$ 191.00	\$ 9,550.00	HON H1572ABC
89	Storage Cabinet, Metal, 36"x18"x72", 2 Door w/Lock, 5 Adj. Shelves	Adelphia (872S), HON (SC1872)	50	\$ 369.80	\$ 18,490.00	HON SC1872
90	Storage Cabinet, Metal, 36"x24"x72", 2 Door w/Lock, 5 Adj. Shelves	Adelphia (472S), HON (SC2472)	50	\$ 430.30	\$ 21,515.00	HON SC2472
93	Lab Stools, Adj. Height, 25"-33"	National Public Seating (6224H)	100	\$ 41.40	\$ 4,140.00	NPS 6224H
94	Lab Stools w/Steel Backrest, Adj. Height 25"-33"	National Public Seating (6218HB)	50	\$ 55.10	\$ 2,755.00	NPS 6218HB
95	Chair, Folding	National Public Seating (200 Series)	2500	\$ 20.90	\$ 52,250.00	NPS 200 Series
96	Chair, Folding w/Fabric	National Public Seating (2200 Series)	500	\$ 28.30	\$ 14,150.00	NPS 2200 Series
97	Chair, Folding, Caddy, Vertical	National Public Seating (DY50)	10	\$ 213.60	\$ 2,136.00	NPS DY50
99	Stacking Chair Dolly, 4 Wheel	National Public Seating (81), Arco Bell (0168)	10	\$ 38.00	\$ 380.00	NPS 81
100	Book Truck, Steel w/Six (6) Sloping Shelves	Smith Systems (21001)	25	\$ 395.80	\$ 9,895.00	Smith Systems 21001
101	Colorful Places Seating Rug (seats 25), Size 6' x 9', Seat Size 12' x 19.5'	Carpet for Kids (8600)	10	\$ 273.20	\$ 2,732.00	CFK 8600

102	Colorful Places Seating Rug (seats 30), Size 7'6" x 12", Seat Size 14" x 20"	Carpet for Kids (8612)	10	\$ 380.80	\$ 3,808.00	CFK 8612
103	Colorful Places Seating Rug (seats 30), Size 8'4" x 13'4", Seat Size 15" x 23"	Carpet for Kids (8634)	10	\$ 466.10	\$ 4,661.00	CFK 8634
104	Colorful Rows Seating Rug (seats 25), Size 6' x 9', Seat Size 13.5" x 21"	Carpet for Kids (4025)	10	\$ 274.20	\$ 2,742.00	CFK 4025
105	Colorful Rows Seating Rug (seats 30), Size 8'4" x 13'4", Seat Size 25.5" x 19"	Carpet for Kids (4034)	10	\$ 466.10	\$ 4,661.00	CFK 4034
106	Colorful Rows Seating Rug (seats 36), Size 8'4" x 13'4", Seat Size 25.5" x 15"	Carpet for Kids (4634)	10	\$ 466.10	\$ 4,661.00	CFK 4634
107	Carpet, Learn and Play, Rectangle, Approx 6'x9', Seats Size 11"x8"	Carpet for Kids (9400)	10	\$ 278.70	\$ 2,787.00	CFK 9400
108	Carpet, Learn and Play, Rectangle, Approx 9'x12', Seat Size 15"x12"	Carpet for Kids (9412)	10	\$ 449.40	\$ 4,494.00	CFK 9412
109	Carpet, Rectangular, Solid, Approx 6'X9'	Carpet for Kids (5100)	10	\$ 216.30	\$ 2,163.00	CFK 5100
110	Carpet, Rectangular, Solid, Approx 9'X12'	Carpet for Kids (5112)	10	\$ 315.40	\$ 3,154.00	CFK 5112
113	Name Tag Holders - 5 Pack, W3"xD1"XH11"	Jonti-Craft (1700JC5)	1	\$ 10.20	\$ 10.20	Jonti-Craft (1700JC5)
114	Four-Shelf Bookcase, W36"xD12"xD160", 85 lbs.	Jonti-Craft (1725JC)	1	\$ 481.30	\$ 481.30	Jonti-Craft (1725JC)
115	Three-Shelf Bookcase, W36"xD12"xD148", 69 lbs.	Jonti-Craft (1724JC)	1	\$ 403.40	\$ 403.40	Jonti-Craft (1724JC)
117	Flushback Pick-a-Book Stand, W30"xD13.5"xD27.5", 46 lbs.	Jonti-Craft (3514JC)	1	\$ 205.00	\$ 205.00	Jonti-Craft (3514JC)
118	Double Sided Pick-a-Book Stand - Mobile, W30"xD16.5"XH30", 52 lbs.	Jonti-Craft (3507JC)	1	\$ 252.60	\$ 252.60	Jonti-Craft (3507JC)
119	Stool, Classroom Select NeoRok, 15" Seat	School Specialty (1496633)	1	\$ 108.40	\$ 108.40	as specified
120	Flower Activity Table, Adjustable Height	School Specialty (1362588), Allied (FS60FLXX)	5	\$ 451.70	\$ 2,258.50	as specified
123	Ridgeline Activity Table, Kidney - Maple, W30"xD60" Adj. Height	Jonti-Craft (6525JCE011)	1	\$ 239.60	\$ 239.60	Jonti-Craft (6525JCE011)
131	Sofa, 3-Seat, Closed Arms	HON Basyx(H1VL873)	1	\$ 870.70	\$ 870.70	HON Basyx(H1VL873)
132	Sofa, 2-Seat, Closed Arms	HON Basyx(H1VL872)	1	\$ 697.00	\$ 697.00	HON Basyx(H1VL872)
133	Chair, Closed Arms	HON Basyx(H1VL871)	1	\$ 549.90	\$ 549.90	HON Basyx(H1VL871)
141	Desk/Table, Adjustable Height, 3-Stage Base, 60"xD41" Top	HON (H1HAT2460W)	1	\$ 841.70	\$ 841.70	HON (H1HAT2460W)

143	Top, 96L"x48W" w/Base	HON (HTLC4896/HTLP96)	1	\$ 769.90	\$ 769.90	HON (HTLC4896/HTLP96)
144	Interport Data/Power Kit	HON (HTPWRCROM1)	1	\$ 192.50	\$ 192.50	HON (HTPWRCROM1)
145	Top, 120"Lx48W" w/Base	HON (TLT48120T.N.N./TLT120)	1	\$ 889.00	\$ 889.00	HON (HTLC48120/HTLP120)
146	Top, 96L"x48W" w/Base	HON (TLT4896T.N.N.N./TLT96)	1	\$ 764.80	\$ 764.80	HON (TLT4896T.N.N.N./TLT96)
150	Desk, Double Pedestal, Approx 60"x30"	HON (H10573)	1	\$ 596.90	\$ 596.90	HON (H10573)
151	Desk, Single Pedestal, 1/R Approx 66"x30"x29-1/2"	HON (H10584L/H10583R)	1	\$ 529.70	\$ 529.70	HON (H10584L/H10583R)
152	Return, Right or Left, 48"x24"	HON (H10515R/H10516L)	1	\$ 426.50	\$ 426.50	HON (H10515R/H10516L)
153	Lateral File, 2 Drawer, 36" W	HON (H10563)	1	\$ 495.30	\$ 495.30	HON (H10563)
154	Bookcase, 4 Shelves, 54"Hx36"W	HON (H105534)	1	\$ 361.90	\$ 361.90	HON (H105534)
155	Desk, Double Pedestal 66x30 Concinnity	HON (HNL3066DPRF)	1	\$ 918.20	\$ 918.20	HON (HNL3066DPRF)
156	Desk, Single Pedestal 66x30 Concinnity	HON (HNL3066LPRF)	1	\$ 781.20	\$ 781.20	HON (HNL3066LPRF)
157	Return 48" Concinnity	HON (HNL2448RP/HNL2448LP)	1	\$ 519.40	\$ 519.40	HON (HNL2448RP/HNL2448LP)
158	Stack on Storage (Hutch) Concinnity	HON (HNL3678L.L)	1	\$ 701.60	\$ 701.60	HON (HNL3678L.L)
159	Lateral File 2-Drawer Concinnity	HON (HNL2436L.D2)	1	\$ 583.10	\$ 583.10	HON (HNL2436L.D2)
160	Bookcase Hutch 2-Shelf Concinnity	HON (HNL3636BHDX)	1	\$ 291.60	\$ 291.60	HON (HNL3636BHDX)
161	Bookcase 4-Shelf Concinnity	HON (HNL1530BK4)	1	\$ 363.40	\$ 363.40	HON (HNL1530BK4)
162	Desk, Double Pedestal, 66"x30"	HON (H94276)	1	\$ 1,189.20	\$ 1,189.20	HON (H94276)
163	Desk, Single Pedestal, 1/R Approx 66"x30"x29-1/2"	HON (H94284L/H94283R)	1	\$ 1,003.40	\$ 1,003.40	HON (H94284L/H94283R)
164	Return, Right or Left, 48"x24"	HON (H94216L/H94285R)	1	\$ 685.20	\$ 685.20	HON (H94216L/H94285R)
165	Stack on Storage for L-Shaped Workstation, 76"W	HON (H94237K)	1	\$ 805.80	\$ 805.80	HON (H94237K)
166	Stack on Storage, 70" W	HON (H94234K)	1	\$ 776.00	\$ 776.00	HON (H94234K)
167	Lateral File, 2 Drawer, 36" W	HON (H94223)	1	\$ 703.20	\$ 703.20	HON (H94223)
168	Bookcase Hutch, 3 Shelves; 2 Adj. for Lateral	HON (H94210)	1	\$ 471.20	\$ 471.20	HON (H94210)
169	Bookcase, 4 Shelves 35 3/4" x 64" H	HON (H94224)	1	\$ 559.00	\$ 559.00	HON (H94224)

Percentage off Discount

K-12 Student Furniture		
Manufacturer		% Off Discount
181	Carpets For Kids	9%
183	Community	43%
186	HON	50%
188	KI	33%
190	Lesro	36%
192	MooreCo	36%
194	National Public Seating	38%
196	Palmer Hamilton	37%
199	Smith Systems	32%
Systems Furniture		
Manufacturer		% Off Discount
202	HON	51%
Casegoods Furniture and Office Seating		
Manufacturer		% Off Discount
204	Arcadia	32%
205	Balt	32%
206	Global	46%
207	HON	50%
208	National Public Seating	38%
Metal Filing, Bookcases and Storage		
Manufacturer		% Off Discount
213	HON	50%
214	Fleetwood	31%
Library		
Manufacturer		% Off Discount
215	BCI Libraries	6%
218	Hale	29%
219	Russwood	50%

Additional Discounts Offered	
Manufacturer & Category	% Off Discount
Allsteel	44%
Diversified	37%
Evolve	44%
Fleetwood	29%
Global	50%
IMF - Invincible	45%
CEF Incorporated	18%
Liat	39%
Maxon	48%
Open Plan System	42%
OTG	48%
The Senator Group	37%
VS	18%